COUNCIL COMMUNICATION							
CITY OF DES MOINES OFFICE OF THE CITY MANAGER	Number:	19-120	Meeting:	March 25, 2019			
	Agenda Item:	28	Roll Call:	19-0478			
	Submitted by:	Erin Olson-Douglas, Economic Development Director		elopment Director			

AGENDA HEADING:

Resolution approving preliminary terms of an Urban Renewal Development Agreement with JR Partners, LLC for the historic renovation of 401 East Court Avenue.

SYNOPSIS:

JR Partners, LLC (Tim Rypma, Jeremy Cortright, and Paul Cownie, Members, 102 Court Avenue, Suite 204, Des Moines, IA 50309) is proposing a \$3 million historic renovation of the 1-story, approximately 10,700-square-foot commercial building located at 401 East Court Avenue. The building was originally constructed in 1940 as the first purpose-built A&P Super Market in Des Moines.

The Office of Economic Development has negotiated preliminary terms of an urban renewal development agreement with JR Partners, LLC, which provides for a declining schedule of tax increment generated by the proposed project to serve as the core mechanism for responding to a financing gap presented by the developer. Additional details are provided in the fiscal impact section below.

FISCAL IMPACT:

Amount: The proposed terms provide for a declining schedule of the project generated tax increment from the taxable building valuations (exclusive of land) in years 1-15, starting at 90% for years 1-5, 85% in years 6-9, 80% in years 10-12, and 75% in years 13-15. The total incentive is estimated at \$439,000 (NPV at a 4.5% discount rate). The assistance is estimated at 14.8% of total project costs.

Year	Estimated Taxes	Estimated Taxes	Estimated	Estimated Net
	Received without	Received with	Incentive Paid	Taxes Received
	Project*	Project**		
Sum 10 Years	\$204,205	\$735,847	\$335,693	\$400,154
Sum 20 Years	\$420,284	\$1,720,940	\$645,161	\$1,075,779
Sum 30 Years	\$638,651	\$2,881,701	\$645,161	\$2,236,540

^{*}Taxes include all property taxing authorities (not just City property taxes).

^{*}Taxes received estimates used the following assumptions: 2.5% growth in re-assessment years, 1.5% growth in non-re-assessment years.

Building and Land Valuation Assumptions at Completion of Construction:

\$1,335,750 Commercial Building Assessment

\$ 423,700 Land Assessment

Funding Source: Tax Increment generated by the project in the Metro Center Urban Renewal Area.

ADDITIONAL INFORMATION:

- The Development team is seeking federal and state historic tax credits and is working with the State Historic Preservation Office (SHPO) on design requirements.
- The renovated building will contain three (3) separate commercial tenant bays. The development team is currently working with a restaurant tenant and a tenant looking for exercise studio space.
- Renovating the building for new retail, restaurant and other commercial uses will build on the
 work that has been done to extend the commercial vitality of the Historic East Village further
 south, linking the emerging Market District with the established East Village neighborhood.
- The design team consists of BNIM architects and Hildreth Construction will be the general contractor on the project.
- Construction is proposed to start spring 2019 and the project anticipates a 12-month construction period.

PREVIOUS COUNCIL ACTION(S): NONE

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS:

- Recommendation on Financial Assistance and Design Urban Design Review Board
- Consideration of final terms of development agreement City Council

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