


## COUNCIL COMMUNICATION

	Number:	<b>19-274</b>	Meeting:	<b>June 24, 2019</b>
	Agenda Item:	<b>57</b>	Roll Call:	<b>19-1040</b>
	Submitted by:	<b>Anna W. Whipple, CIO, Information Technology Director</b>		

### AGENDA HEADING:

Affirming hearing officer's report overruling an appeal from Technology Management Corporation regarding the Request for Proposal (RFP) Evaluation and Selection Committee recommendation for award of contract for Information Technology (IT) Assessment and Roadmap consultant services to LightEdge Solutions, Inc. and approving the award of contract to LightEdge Solutions, Inc. and authorizing the City Manager to negotiate and execute a contract for the provision of the same.

### SYNOPSIS:

Affirming the overruling of an appeal regarding the award of contract and approving the recommended award of contract to LightEdge Solutions, Inc. (Jeffrey Springborn, President), 909 Locust Street, Suite 301, Des Moines, Iowa 50309, to provide consultant services to develop an IT Assessment and Roadmap and authorizing the City Manager to negotiate and execute the resulting contract. For this project, City staff issued the RFP to 34 potential vendors. Eleven (11) proposals were received, and four (4) finalists were interviewed. The contract will be for one (1) 6-month period to provide consulting services and deliver the plan. The total cost of the LightEdge Solutions Inc. contract is \$134,350.

### FISCAL IMPACT:

Amount: \$134,350

Funding Source: Capital Improvements Program (CIP) 2019-20/2024-25, Miscellaneous Improvements, Enhanced Info and Communication System – Page 7, MS001, CO51IT99

### ADDITIONAL INFORMATION:

- On January 11, 2019, the IT Department issued RFP V19-046 for consulting services for an “Information Technology Assessment and Roadmap” in order to plan the City’s future IT service delivery, architecture and infrastructure in preparation for a new IT facility and data center. Staff sent the RFP to 34 potential vendors. Eleven (11) proposals were received, and four (4) finalists were interviewed.
- The RFP Evaluation and Selection Committee recommended LightEdge Solutions, Inc. (LightEdge) for award of the contract based on their scope of work, qualifications, and cost.

- Following the Notice of Intent to Award, a different proposer, Technology Management Corporation, submitted to the Procurement Division of the Finance Department an appeal of the RFP Evaluation and Selection Committee recommendation, and the City Manager subsequently appointed an appeal hearing officer. The hearing officer's review and report overruled the objections presented by TMC in their appeal.
- This Council action affirms the hearing officer's report overruling the appeal by TMC and approves the award of contract to LightEdge.
- LightEdge's proposed scope of work uses the professional services of the Core2Cloud consulting division of LightEdge Solutions, Inc. On May 1, 2019, BlueAlly acquired the Core2Cloud division from LightEdge. The contract will allow LightEdge to subcontract to BlueAlly for performance of the services subject to the condition that the same Core2Cloud personnel identified in the proposal provide the services, and it will require LightEdge to retain all liability and responsibility for the contracted services.

**PREVIOUS COUNCIL ACTION(S): NONE**

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

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